

Patricia Collins  
THE PONY CLUB  
Seven Sisters House  
Seven Sisters Road  
St Lawrence  
Isle of Wight  
PO38 1UY

December 2012

Dear Patricia

## 2013 HORSEBOX RATES - HORSEBOX TRADE NUMBER: 12548

It is with some regret that I must advise that our Horsebox tariffs will rise by 4% with effect from 1<sup>st</sup> January 2013.

Please be aware that the various other fares within the Wightlink portfolio, i.e. cars, passengers, etc, will also be subject to an increase from the same date. Details of these fares will be available from our various booking offices in the New Year.

Special rates for the shipment of Horseboxes in 2013 will be as follows:

### HORSEBOX RATES - FROM THE ISLAND ONLY:

Vehicle with Towed-Horsebox up to 7m overall, or Motorised Horsebox up to 7m overall,  
with driver and one passenger return @ **£80.90 nett**

Vehicle with Towed-Horsebox up to 8m overall, or Motorised Horsebox up to 8m overall,  
with driver and one passenger return @ **£94.10 nett**

Vehicle with Towed-Horsebox up to 9m overall, or Motorised Horsebox up to 9m overall,  
with driver and one passenger return @ **£107.30 nett**

Vehicle with Towed-Horsebox up to 10m overall, or Motorised Horsebox up to 10m overall,  
with driver and one passenger return @ **£120.50 nett**

The following conditions and restrictions will still apply:

The Horsebox rates are for private vehicles only – i.e. no commercial journeys, and payment is to be made at the port on day of travel. Return tickets must be purchased from an Island port on the outward journey. The ticket validity is for a period return and is available on the following sailings:

#### From Fishbourne

Mondays to Saturdays All early morning sailings up to 07.00hrs inclusive  
Sundays All early morning sailings up to 08.00hrs inclusive

#### From Yarmouth

Mondays to Saturdays All early morning sailings up 07.50hrs inclusive  
Sundays All early morning sailings up 08.50hrs inclusive

**EQUESTRIAN SPECIAL - FROM THE ISLAND AND THE MAINLAND:**

Motorised Horsebox, or vehicle towing a Horsebox, up to 10 metres in overall length,  
Inc. driver and up to 3 passengers return **@ £140.00 nett**

The ticket validity is for a period return and there are no restrictions regarding when the rate is available, nor is it restricted to Island ports only.

The "Equestrian Special" rate is for private vehicles only – i.e. no commercial journeys, and payment is to be made at the port on day of travel.

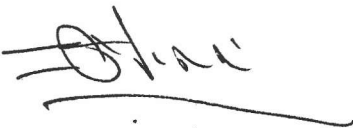
All rates are valid until 31<sup>st</sup> December 2013, unless previously advised.

Please ensure that reservations are made for ALL vehicles travelling on our services, especially during busy peak periods. Please call our dedicated trade desk, tel: **02392 855260**, who will offer you the best available sailings for ad-hoc journeys, quoting the general HORSEBOX TRADE NUMBER: **12548**. We would ask you to ensure that drivers have the details of their reservation reference number with them when collecting tickets in order to help minimise the transaction time in the port offices on departure.

Thank you for using our services in 2012 and may we all look forward to a more encouraging economy for 2013.

Kind regards.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Ian Winn', with a long horizontal flourish underneath.

**Ian Winn**  
Sales Director